

Profit & Loss. Actual by Month

Country: England
Region: Midlands
Profit Centre: Head Office

	Apr-09	May-09	Jun-09	Qtr 1 Total	Jul-09	Aug-09	Sep-09	Half Year Total	Oct-09	Nov-09	YTD
Sales											
Road	67,898.74	64,028.74	68,593.25	200,520.73	38,340.54	62,742.46	75,489.02	377,092.75	25,242.16	12,163.40	414,498.31
Rails	2,553.33	24,979.38	-	27,532.71	-	-	-	27,532.71	-	-	27,532.71
	<u>70,452.07</u>	<u>89,008.12</u>	<u>68,593.25</u>	<u>228,053.44</u>	<u>38,340.54</u>	<u>62,742.46</u>	<u>75,489.02</u>	<u>404,625.46</u>	<u>25,242.16</u>	<u>12,163.40</u>	<u>442,031.02</u>
Cost of Sales											
Materials Purchased	254.03	1,695.19	2,690.12	4,639.34	248.45	284.72	1.95	5,174.46	-	-	5,174.46
Plant Repairs	-	419.00	626.70	1,045.70	-	-	-	1,045.70	-	-	1,045.70
Productive Labour	17,018.87	19,647.37	23,526.78	60,193.02	16,546.77	20,381.73	37,443.51	134,565.03	14,573.22	-	149,138.25
Cost of Sales Labour	-	-	-	-	-	350.00	(350.00)	-	-	-	-
Government	-	-	450.00	450.00	300.00	232.40	-	982.40	(1,500.00)	-	(517.60)
Airport	-	-	-	-	-	-	-	-	(1,500.00)	-	(1,500.00)
	<u>17,272.90</u>	<u>21,761.56</u>	<u>27,293.60</u>	<u>66,328.06</u>	<u>17,095.22</u>	<u>21,248.85</u>	<u>37,095.46</u>	<u>141,767.59</u>	<u>11,573.22</u>	<u>-</u>	<u>153,340.81</u>
Gross Profit	53,179.17	67,246.56	41,299.65	161,725.38	21,245.32	41,493.61	38,393.56	262,857.87	13,668.94	12,163.40	288,690.21
Other Income											
Bank Interest Received	117.30	-	-	117.30	139.02	-	-	256.32	266.18	-	522.50
	<u>117.30</u>	<u>-</u>	<u>-</u>	<u>117.30</u>	<u>139.02</u>	<u>-</u>	<u>-</u>	<u>256.32</u>	<u>266.18</u>	<u>-</u>	<u>522.50</u>
Saleries & Wages											
Gross Wages	20,041.00	18,067.88	18,566.39	56,675.27	17,293.68	20,437.41	9,062.40	103,468.76	6,186.68	-	109,655.44
Wages - Regular	-	7,323.29	-	7,323.29	-	-	-	7,323.29	3,606.00	-	10,929.29
Employers N.I.	1,867.89	1,624.83	1,686.28	5,179.00	1,684.73	1,942.27	891.40	9,697.40	625.49	-	10,322.89
	<u>21,908.89</u>	<u>27,016.00</u>	<u>20,252.67</u>	<u>69,177.56</u>	<u>18,978.41</u>	<u>22,379.68</u>	<u>9,953.80</u>	<u>120,489.45</u>	<u>10,418.17</u>	<u>-</u>	<u>130,907.62</u>
Staff Costs											
Clothing Costs	-	-	-	-	414.00	43.80	-	457.80	-	-	457.80
Training Costs	-	-	-	-	-	796.50	-	796.50	-	-	796.50
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>414.00</u>	<u>840.30</u>	<u>-</u>	<u>1,254.30</u>	<u>-</u>	<u>-</u>	<u>1,254.30</u>
Sundry Office Expenses											
Cleaning	5.46	-	-	5.46	-	-	3.34	8.80	-	-	8.80
Subscriptions	247.81	109.92	109.92	467.65	199.89	169.86	-	837.40	-	-	837.40
Refreshments	12.97	13.04	-	26.01	24.54	27.05	23.34	100.94	-	-	100.94
Sponsorship	250.00	-	-	250.00	-	-	-	250.00	-	-	250.00
	<u>516.24</u>	<u>122.96</u>	<u>109.92</u>	<u>749.12</u>	<u>224.43</u>	<u>196.91</u>	<u>26.68</u>	<u>1,197.14</u>	<u>-</u>	<u>-</u>	<u>1,197.14</u>
Advertising											
Advertising	-	-	1,800.00	1,800.00	1,800.00	1,841.00	-	5,441.00	-	-	5,441.00
	<u>-</u>	<u>-</u>	<u>1,800.00</u>	<u>1,800.00</u>	<u>1,800.00</u>	<u>1,841.00</u>	<u>-</u>	<u>5,441.00</u>	<u>-</u>	<u>-</u>	<u>5,441.00</u>

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Communications											
Printing	-	243.00	-	243.00	268.00	141.00	-	652.00	-	-	652.00
Postage and Carriage	50.99	29.63	209.84	290.46	257.32	124.29	29.46	701.53	25.00	-	726.53
Telephone	1,628.66	841.83	903.86	3,374.35	944.27	920.22	280.07	5,518.91	64.78	-	5,583.69
Office Stationery	111.98	202.20	83.74	397.92	149.09	172.73	149.97	869.71	-	4.14	873.85
	1,791.63	1,316.66	1,197.44	4,305.73	1,618.68	1,358.24	459.50	7,742.15	89.78	4.14	7,836.07
Legal & Professional											
Legal Fees	213.94	-	-	213.94	-	-	-	213.94	-	-	213.94
Audit and Accountancy Fees	-	-	-	-	2,100.00	-	-	2,100.00	-	-	2,100.00
Consultancy Fees	-	578.80	-	578.80	1,899.95	209.99	-	2,688.74	-	-	2,688.74
Professional Fees	914.30	718.50	856.00	2,488.80	-	-	200.00	2,688.80	-	-	2,688.80
	1,128.24	1,297.30	856.00	3,281.54	3,999.95	209.99	200.00	7,691.48	-	-	7,691.48
Travel & Entertainment											
Van Hire	4,414.55	3,535.00	4,506.81	12,456.36	3,068.00	3,225.15	3,442.01	22,191.52	1,753.38	(130.00)	23,814.90
Travelling	1,364.45	1,175.25	1,111.00	3,650.70	1,213.25	-	-	4,863.95	10.00	-	4,873.95
Hotels	91.91	384.49	-	476.40	46.81	110.04	63.83	697.08	-	-	697.08
Road Entertainment	7.70	353.50	337.70	698.90	87.74	(667.24)	125.87	245.27	242.74	-	488.01
Staff Entertainment	-	-	-	-	1,794.00	2,394.00	-	4,188.00	-	-	4,188.00
Meal Allowance	19.50	-	200.00	219.50	-	-	-	219.50	10.00	-	229.50
Vehicle Leasing	299.06	299.06	299.06	897.18	299.06	299.06	299.06	1,794.36	-	-	1,794.36
	6,197.17	5,747.30	6,454.57	18,399.04	6,508.86	5,361.01	3,930.77	34,199.68	2,016.12	(130.00)	36,085.80
Vehicle Costs											
Fuel and Oil	3,845.16	2,384.68	2,895.75	9,125.59	3,017.19	3,168.09	2,723.32	18,034.19	826.67	469.81	19,330.67
Repairs and Servicing	840.73	70.48	265.79	1,177.00	1,479.04	62.37	181.50	2,899.91	245.33	(14.14)	3,131.10
Licences	-	-	-	-	(0.10)	515.00	-	514.90	-	-	514.90
Vehicle Insurance	2,686.54	3,589.31	3,622.48	9,898.33	(91.00)	-	(50.00)	9,757.33	811.73	(10.00)	10,559.06
Miscellaneous Motor Expenses	120.50	35.00	(22.20)	133.30	63.92	-	197.50	394.72	13.53	-	408.25
	7,492.93	6,079.47	6,761.82	20,334.22	4,469.05	3,745.46	3,052.32	31,601.05	1,897.26	445.67	33,943.98
Premises Costs											
Mobile Unit Rent	598.46	-	2,987.50	3,585.96	200.00	200.00	-	3,985.96	-	-	3,985.96
Water Rates	-	-	(5.38)	(5.38)	-	-	-	(5.38)	-	-	(5.38)
General Rates	457.00	-	550.00	1,007.00	548.00	548.00	548.00	2,651.00	-	-	2,651.00
Service Charge	1,517.50	-	-	1,517.50	-	-	-	1,517.50	-	-	1,517.50
Electricity	-	311.57	-	311.57	-	283.07	-	594.64	-	-	594.64
Gas	-	33.47	15.31	48.78	64.61	-	-	113.39	-	-	113.39
	2,572.96	345.04	3,547.43	6,465.43	812.61	1,031.07	548.00	8,857.11	-	-	8,857.11

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Repairs											
Repairs and Renewals	35.55	619.05	470.71	1,125.31	1,915.83	1,065.96	253.08	4,360.18	141.47	-	4,501.65
	35.55	619.05	470.71	1,125.31	1,915.83	1,065.96	253.08	4,360.18	141.47	-	4,501.65
Equipment Hire											
Equipment Hire	-	-	-	-	(615.84)	(792.05)	2,265.00	857.11	-	180.00	1,037.11
Total Equipment Hire	1,750.00	1,750.00	1,750.00	5,250.00	1,750.00	1,750.00	-	8,750.00	-	1,700.00	10,450.00
Cabin Hire	-	-	-	-	-	1,352.05	-	1,352.05	-	-	1,352.05
	1,750.00	1,750.00	1,750.00	5,250.00	1,134.16	2,310.00	2,265.00	10,959.16	-	1,880.00	12,839.16
Insurance											
Insurance	2,207.56	2,206.98	2,206.98	6,621.52	2,207.96	2,637.75	2,832.82	14,300.05	960.09	(10.00)	15,250.14
	2,207.56	2,206.98	2,206.98	6,621.52	2,207.96	2,637.75	2,832.82	14,300.05	960.09	(10.00)	15,250.14
Bank & Finance Charges											
Bank Interest Paid	121.72	-	-	121.72	155.35	-	-	277.07	246.39	-	523.46
Bank Charges	292.39	540.47	74.06	906.92	73.17	103.65	169.55	1,253.29	-	211.37	1,464.66
Sales Financing Charges	1,145.97	821.95	851.92	2,819.84	1,202.23	1,173.39	1,500.00	6,695.46	-	-	6,695.46
H.P. Interest	157.20	193.07	193.03	543.30	193.03	193.03	193.03	1,122.39	241.20	241.20	1,604.79
Credit Card Charges	7.00	-	-	7.00	113.12	156.00	-	276.12	34.60	-	310.72
Director Loan Interest	249.50	249.50	249.50	748.50	249.50	249.50	-	1,247.50	-	-	1,247.50
Inland Revenue Interest Charged	-	-	82.10	82.10	-	-	-	82.10	-	-	82.10
Exchange Rate Variance	-	-	-	-	-	-	-	-	-	41.07	41.07
	1,973.78	1,804.99	1,450.61	5,229.38	1,986.40	1,875.57	1,862.58	10,953.93	522.19	493.64	11,969.76
Depreciation											
Plant/Machinery Depreciation	319.77	330.43	330.42	980.62	274.23	236.29	228.66	1,719.80	236.29	236.29	2,192.38
Vehicle Depreciation	637.98	659.26	676.71	1,973.95	672.92	695.35	637.39	3,979.61	658.63	658.64	5,296.88
Office Equipment Depreciation	2.21	2.28	2.28	6.77	1.10	-	-	7.87	-	-	7.87
	959.96	991.97	1,009.41	2,961.34	948.25	931.64	866.05	5,707.28	894.92	894.93	7,497.13
Total Overheads	48,534.91	49,297.72	47,867.56	145,700.19	47,018.59	45,784.58	26,250.60	264,753.96	16,940.00	3,578.38	285,272.34
Net Profit	4,761.56	17,948.84	- 6,567.91	16,142.49	- 25,634.25	- 4,290.97	12,142.96	(1,639.77)	- 3,004.88	8,585.02	3,940.37